

Wal-Mart (WMT) Annual Sales Mix Data

31-Mar-10

	FY 2000 31-Jan-01	FY 2001 31-Jan-02	FY 2002 31-Jan-03	FY 2003 31-Jan-04	FY 2004 31-Jan-05	FY 2005 31-Jan-06	FY 2006 31-Jan-07	FY 2007 31-Jan-08	FY 2008 31-Jan-09	FY 2009 31-Jan-10
Wal-Mart Domestic Sales Mix:										
Grocery, Candy, and Tobacco	21%	22%	24%	26%	28%	30%	31%	Wal-Mart adjusted its category disclosure beginning in the FY 2007 10-K. Sam's Club adjusted its category disclosure beginning in the FY 2009 10-K.		
Hardgoods	19%	21%	20%	20%	19%	19%	18%			
Softgoods and Domestics	19%	18%	18%	16%	16%	15%	15%			
Electronics	10%	9%	9%	9%	9%	10%	10%			
Pharmaceuticals	8%	9%	9%	9%	9%	8%	9%			
Health and Beauty Aids	7%	7%	7%	7%	7%	7%	7%			
Sporting Goods and Toys	7%	7%	6%	6%	6%	5%	5%			
Stationary and Books	3%	3%	3%	3%	3%	3%	2%			
Photo Processing	2%	2%	2%	2%	1%	1%	1%			
Jewelry	2%	1%	1%	1%	1%	1%	1%			
Shoes	2%	1%	1%	1%	1%	1%	1%			
Sam's Club Domestic Sales Mix:										
Sundries	32%	32%	31%	28%	31%	31%	32%	36%	37%	
Food	31%	30%	30%	30%	31%	30%	29%	29%	30%	
Hardgoods	21%	20%	19%	20%	23%	23%	23%	18%	16%	
Service Businesses	10%	11%	13%	15%	9%	11%	11%	12%	12%	
Softgoods	6%	7%	7%	7%	6%	5%	5%	5%	5%	

	FY 2000 31-Jan-01	FY 2001 31-Jan-02	FY 2002 31-Jan-03	FY 2003 31-Jan-04	FY 2004 31-Jan-05	FY 2005 31-Jan-06	FY 2006 31-Jan-07	FY 2007 31-Jan-08	FY 2008 31-Jan-09	FY 2009 31-Jan-10
Wal-Mart Domestic Sales Mix:										
Grocery							45%	47%	49%	51%
Entertainment							14%	14%	13%	13%
Hardlines							13%	12%	12%	11%
Apparel							13%	12%	11%	10%
Health & Wellness							9%	9%	10%	10%
Home							6%	6%	5%	5%
Sam's Club Domestic Sales Mix:										
Food & Beverage									39%	39%
Health & Wellness									18%	19%
Technology, Office, & Entertainment									10%	10%
Home & Apparel									9%	8%
Tobacco, Candy, & Fuel/Auto									24%	24%

*Source: 10-K filings.