

Abercrombie & Fitch (ANF) Store Count & SSF

29-Mar-10

	Q4 2004	Q4 2005	Q4 2006	Q4 2007	Q1 2008	Q2 2008	Q3 2008	Q4 2008	Q1 2009	Q2 2009	Q3 2009	Q4 2009
Abercrombie & Fitch:												
New Stores	5	6	3	2	1	0	1	0	0	0	1	1
Closed Stores	(11)	0	(2)	(2)	(3)	(2)	(1)	(1)	(2)	0	(3)	(7)
Remodels/Conversions	NR	1	1	(3)	0	2	0	0	0	0	0	0
Store Count	357	361	360	359	357	357	357	356	354	354	352	346
Gross Square Footage	3,138,000	3,157,000	3,171,000	3,167,000	3,162,000	3,167,000	3,164,000	3,164,000	3,144,000	3,144,000	3,137,000	3,110,000
Avg Square Footage per Store	8,790	8,745	8,808	8,822	8,857	8,871	8,863	8,888	8,881	8,881	8,912	8,988
% Total Company Sq Ft	56.1%	52.4%	47.4%	43.2%	42.5%	41.3%	40.3%	39.4%	39.2%	38.8%	38.6%	39.6%
Sales per Square Foot - Qtr	\$125.25	\$151.93	\$159.78	\$164.18	\$113.04	\$121.22	\$121.87	\$127.81	\$83.91	\$90.75	\$103.25	\$127.43
Sales per Square Foot - TTM	\$382.64	\$457.76	\$485.93	\$515.22	\$523.19	\$529.58	\$520.13	\$483.91	\$455.17	\$424.55	\$405.84	\$405.21
abercrombie:												
New Stores	4	2	8	4	2	6	2	2	2	1	2	0
Closed Stores	(7)	(1)	(2)	0	(1)	0	(1)	0	(2)	0	(2)	(4)
Remodels/Conversions	NR	0	0	(1)	0	1	0	0	0	0	0	0
Store Count	171	164	177	201	202	209	210	212	212	213	213	209
Gross Square Footage	752,000	716,000	788,000	917,000	923,000	958,000	964,000	976,000	981,000	986,000	997,000	979,000
Avg Square Footage per Store	4,398	4,366	4,452	4,562	4,569	4,584	4,590	4,604	4,627	4,629	4,681	4,684
% Total Company Sq Ft	13.5%	11.9%	11.8%	12.5%	12.4%	12.5%	12.3%	12.2%	12.2%	12.2%	12.3%	12.5%
Sales per Square Foot - Qtr	\$102.44	\$170.49	\$187.52	\$175.95	\$104.54	\$100.75	\$113.96	\$123.79	\$70.62	\$72.65	\$91.59	\$113.16
Sales per Square Foot - TTM	\$300.77	\$474.47	\$551.39	\$554.82	\$545.75	\$527.17	\$493.66	\$443.77	\$409.66	\$380.41	\$358.32	\$348.81
Hollister:												
New Stores	32	17	21	17	10	23	18	15	1	5	3	5
Closed Stores	0	0	0	(1)	0	(1)	0	0	0	0	0	0
Remodels/Conversions	NR	4	0	0	0	0	(1)	0	(1)	0	(1)	(2)
Store Count	256	318	393	450	460	482	499	515	515	520	522	525
Gross Square Footage	1,663,000	2,083,000	2,604,000	3,015,000	3,077,000	3,223,000	3,338,000	3,474,000	3,475,000	3,552,000	3,569,000	3,597,000
Avg Square Footage per Store	6,496	6,550	6,626	6,700	6,689	6,687	6,689	6,746	6,748	6,831	6,837	6,851
% Total Company Sq Ft	29.7%	34.6%	38.9%	41.1%	41.4%	42.0%	42.5%	43.3%	43.3%	43.8%	44.0%	45.8%
Sales per Square Foot - Qtr	\$134.97	\$178.37	\$188.70	\$179.32	\$108.39	\$111.36	\$116.94	\$132.01	\$75.53	\$78.06	\$93.64	\$116.41
Sales per Square Foot - TTM	\$436.12	\$542.93	\$587.14	\$568.68	\$557.15	\$541.38	\$512.71	\$469.46	\$436.02	\$401.47	\$379.07	\$364.31
Ruehl:												
New Stores	1	2	4	2	1	2	2	1	1	0	0	0
Closed Stores	0	0	0	0	0	0	0	0	0	0	0	0
Remodels/Conversions	NR	0	(1)	0	0	0	0	0	0	0	(2)	0
Store Count	4	8	14	22	23	25	27	28	29	29	27	0
Gross Square Footage	37,000	69,000	130,000	204,000	218,000	238,000	254,000	262,000	267,000	267,000	256,000	0
Avg Square Footage per Store	9,250	8,625	9,286	9,273	9,478	9,520	9,407	9,400	9,207	9,207	9,481	0
% Total Company Sq Ft	0.7%	1.1%	1.9%	2.8%	2.9%	3.1%	3.2%	3.3%	3.3%	3.3%	3.2%	0.0%
Sales per Square Foot - Qtr	\$88.89	\$112.16	\$116.60	\$80.16	\$61.80	\$54.83	\$55.01	\$66.45	\$39.35	\$42.09	\$44.81	\$0.00
Sales per Square Foot - TTM		\$320.70	\$356.21	\$303.45	\$289.51	\$267.61	\$248.70	\$239.02	\$216.25	\$203.11	\$193.36	
Gilly Hicks:												
New Stores	0	0	0	3	2	3	5	1	2	0	0	0
Closed Stores	0	0	0	0	0	0	0	0	0	0	0	0
Remodels/Conversions	0	0	0	0	0	0	0	0	0	0	0	0
Store Count	0	0	0	3	5	8	13	14	16	16	16	16
Gross Square Footage	0	0	0	34,000	57,000	88,000	138,000	146,000	161,000	161,000	161,000	161,000
Avg Square Footage per Store	0	0	0	11,333	11,400	11,000	10,615	10,429	10,063	10,063	10,063	10,063
% Total Company Sq Ft	0.0%	0.0%	0.0%	0.5%	0.8%	1.1%	1.8%	1.8%	2.0%	2.0%	2.0%	2.1%
Sales per Square Foot - Qtr					\$67.45	\$57.72	\$34.35	\$47.32	\$36.06	\$38.35	\$32.22	\$56.13
Sales per Square Foot - TTM					\$172.22	\$160.75	\$153.96	\$164.14				
Total Company:												
New Stores	42	27	36	28	14	31	23	18	4	6	6	6
Closed Stores	(18)	(1)	(4)	(3)	(4)	(3)	(2)	(1)	(4)	0	(5)	(11)
Remodels/Conversions	NR	5	0	(4)	0	3	(1)	0	(1)	0	(3)	(2)
Store Count	788	851	944	1,035	1,047	1,081	1,106	1,125	1,126	1,132	1,130	1,096
Gross Square Footage	5,590,000	6,025,000	6,693,000	7,337,000	7,437,000	7,674,000	7,858,000	8,022,000	8,028,000	8,110,000	8,120,000	7,847,000
Avg Square Footage per Store	7,094	7,080	7,090	7,089	7,103	7,099	7,105	7,131	7,130	7,164	7,186	7,160